

FY 2025-2026



Office Hours/Application Help

November 2024

Twi McCallum BOPA's Community Engagement Manager tmccallum@promotionandarts.org



SESSION OVERVIEW









BOPA

Baltimore Office of Promotion & The Arts (BOPA) is a 501 (c)(3) nonprofit organization that supports arts and culture for the benefit of all people in Baltimore. BOPA connects creatives to the resources they need to thrive, promotes the city as a destination for creativity and culture nationwide, and produces cultural events in partnership with the City of Baltimore and the State of Maryland. BOPA is an independent organization serving as the City's arts council and film office.









EZE JACKSON: MUSICIAN - PRODUCER - 2022 B-SIDE PERFORMER









I'm Twi McCallum Community Engagement Manager at BOPA 2025 goal: start my own mini arts nonprofit project







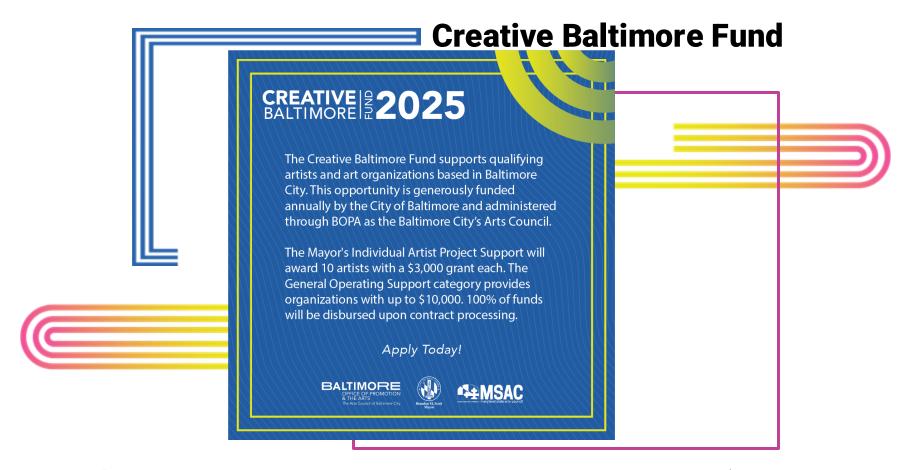
ICEBREAKER:

Organization or Creative Discipline
1 goal you are setting for your artistic career in 2025















FAST FACTS

CBF has 2 grant pools:

1 for individuals and 1 for nonprofits

CBF requires individual artists to propose a specific project idea.

This grant is NOT for general living or personal expenses, although you are allowed to use some of the money for personal expenses.

CBF does NOT require organizations to propose a specific project idea; organizations can use the grant for general operating expenses.







FAST FACTS

Individual grantees will receive \$3,000.

Nonprofits can request between \$3,000 - \$10,000

HOWEVER the selection committee uses a formula to propose how much funding nonprofits receive. Your grant amount will be determine by staff size, organization's budget, and ability to find other grants outside of BOPA. The average grant amount in previous years is \$4,000.







WHO CAN APPLY

Independent artists

AND

 Non-profit organizations (we typically only fund organizations with an annual operating budget of \$300k or less)



Applicants **MUST** be based in **Baltimore City**

It is okay to use a <u>fiscal</u> <u>sponsor</u>







EXAMPLES OF PREVIOUS APPLICANTS

Individual artists have done projects ranging from classes, festivals, parties, and exhibitions in ALL disciplines, including but not limited to:

Dance

Theater

Music

Culinary & Culture

History & Culture

Fashion & Jewelry









Nonprofits have used the funding for items including but not limited to:
Payroll
New equipment (piano, paintbrushes)
Planning a holiday event
Audience research/workshops
Strategic planning
Bus passes for a youth program





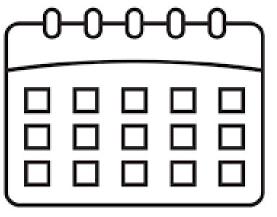


@promoandarts



promotionandarts.org

APPLICATION TIMELINE



October 23, 2024

Application opens

December 2, 2024

Application deadline

December 10, 2024

Applicants notified NOTE: There may be a due diligence process

Week of December 10, 2024

Contracts signed

Week of January 13, 2025

Funding received



January 1 - December 1, 2025

Programming occurs!

As well as mid-year reports, site visits, and final reports

















APPLICATION STEPS

- 1. Visit www.promotionandarts.org
 - a. Hover over "Resources" tab and select "Grants & Prizes"
 - b. Free Fall Baltimore
 - c. Hit "Learn More and Apply"
- 2. Create an account with Submittable (it's free)
- 3. Enter your contact info
- 4. Complete the application, including attaching a budget
- 5. Submit!

You will need an Internet connection and device that can access the Internet to apply this way







BUDGET EXAMPLE

A simple but effective budget should include:

Surplus or Deficit

\$ 2,282.55

EXPENSES

- Line Items
- Quantity
- Price

INCOME

- Source
- Amount
- Date

Proposed Event Date: October 15, 2024

Free Fall 2024: BFAI Art Soiree Expenses

ITEM/NEEDS	OUANTITY	UNIT COST		TOTAL COST		SOURCE	IDEAL PURCHASE/CONTRACT DATE	
	QUARTITY	-						
Performer 1	1	\$	500.00	\$	500.00	Artist	1-Sep-24	
Performer 2	1	\$	500.00	\$	500.00	Artist	1-Sep-24	
DJ	1	\$:	1,000.00	\$	1,000.00	Artist	1-Sep-24	
Venue Rental	1	\$	-	\$	-	In-kind	N/A	
Catering	1	\$ 2	2,000.00	\$	2,000.00	Jay's Catering	1-Sep-24	
Easels	10	\$	8.75	\$	87.50	Blick store	15-Sep-24	
Posters for Marketing	5	\$	25.99	\$	129.95	EZ Printing	15-Sep-24	

Free Fall 2024: BFAI Art Soiree Projected Income

ORGANIZATION OR SOURCE	TYPE	AMOUNT	CONFIRM BY	NOTES	
BOPA	Grant	\$ 1,000.00	1-Aug-24		
Happy Time ABC Foundation	Sponsorship	\$ 5,000.00	1-Sep-24		
Board of directors contribution	Donations	\$ 500.00	1-Jul-24	May not be confirmed in time	
			FINAL COST	ANALYSIS	
Total Income	\$ 6,500.00				
Total Expenses	\$ 4.217.45				







NOTES
Will perform 11am-12pm

Will perform 1pm-2pm

APPLICATION ASSESSMENT

Each application is reviewed by a team of Panel Reviewers and given a numerical score (0–5) based on a consistent scoring rubric. Programs scoring below a 2 will not be granted funding. Panel Reviewers do not determine the value of the grant awarded to a project, they only recommend whether or not it should receive funding. For this CBF grant, BOPA will use 15-20 Panel Reviewers.

Panel Reviewers will consider the following:

- Quality of program valued over number of participant quantity
- Artistic and/or Cultural and Programmatic Merit
- Participant Benefit & Accessibility
- Managerial & Fiscal Competence
- Learning Outcomes & Evaluations

Scoring Rubric and application feedback available upon request









FAQs

Can I apply for both the Individual Artist Award and the GOS?

Yes, but you are not guaranteed to receive both grants.

What does a site visit mean?

A site visit means a BOPA team member will come to your space to see you at a time that you prefer and feel happy about. This can include one of your events, or a more intimate setting like one of your staff meetings. The site visit is not meant to be punitive, it's solely for BOPA to meet & spend time with the wonderful artists/arts orgs that we fund. Site visits also help us learn how we can improve our grantmaking process and how we can advocate for artists.

Can someone at BOPA review my application before I submit?

Yes, Twi McCallum is available to give feedback on applications before the deadline. The applications are judged by a review panel that Twi does not serve on, in order to prevent bias.

Can I get feedback on my application if I'm rejected?

Yes, you can email Twi to ask for feedback.







FAQs

I want to change something in my application, but I already submitted. Can I make changes?

Yes, you can email Twi and she can re-open you application for editing.

My nonprofit has only been established for under 2 years. Can I still apply?

Yes! BOPA has a general set of criteria for eligibility but also consider circumstances on a case-bycase basis.

I'm an organization but my fiscal sponsor is outside of Baltimore City. Can I still apply?

Yes, if you can prove that your work takes place in Baltimore City, it is acceptable to have a fiscal sponsor outside of the city. We have awarded grantees that have a fiscal sponsor as nearby as Columbia, MD, and as far as New York City. When in doubt, the best proof of eligibility is that the lead applicant is a Baltimore City resident.

<u>I'm an organization but I don't have all the financial/legal documents required in the application.</u> <u>Can I still apply?</u>

Yes, please apply and submit as many documents as possible. There may be a "due diligence" process before BOPA awards grantees, where we may follow-up about your documents.







THANK YOU

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